

Peter M. Gollwitzer

Publications

Books:

Morsella, E., Bargh, J. A., & Gollwitzer, P. M. (Eds.). (2009). *Oxford Handbook of Human Action*. New York: Oxford University Press.

Gollwitzer, P. M., & Bargh, J. A. (Eds.). (1996). *The psychology of action: Linking cognition and motivation to behavior*. New York: Guilford Press.

Gollwitzer, P. M. (1991). *Abwaegen und Planen: Bewusstseinslagen in verschiedenen Handlungsphasen*. Goettingen: Hogrefe.

Heckhausen, H., Gollwitzer, P. M., & Weinert, F. E. (Hrsg.).(1987). *Jenseits des Rubikon: Der Wille in den Humanwissenschaften*. Heidelberg: Springer-Verlag.

Wicklund, R. A., & Gollwitzer, P. M. (1982). *Symbolic self-completion*. Hillsdale, N.J.: Lawrence Erlbaum.

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Book Chapters:

Achtziger, A., & Gollwitzer, P. M. (2010). Motivation und Volition im Handlungsverlauf. In J. Heckhausen & H. Heckhausen (Eds.), *Motivation und Handeln* (4th Edition). Berlin: Springer Verlag.

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Faude-Koivisto, T., & Würz, D., & Gollwitzer, P. M. (2009). Implementation intentions: The mental representations and cognitive procedures of IF-THEN planning. In W. Klein & K. Markman (Eds.), *The handbook of imagination and mental simulation* (pp. 69-86). New York: Guilford.

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